

State of New Jersey Department of the Treasury Selects Emptoris Spend Analysis Software

*State Selects Emptoris Spend Analysis Based on its Award-Winning
Functionality and Proven Track Record*

Burlington, MA – March 3, 2009 – Emptoris, a leading provider of enterprise supply and contract management software, announced today that the State of New Jersey Department of the Treasury has selected Emptoris Spend Analysis software for application at the Division of Purchase and Property.

“In today’s economic environment, organizations need to be as efficient and effective as possible in their spend management. Leveraging the power of technology, and specifically spend analytics technologies, is one of the most effective means of accurately and efficiently controlling spending. The State of New Jersey Department of the Treasury is a leader in the public sector in terms of applying technology to attain greater spend visibility and control,” said Ted Williams, Senior Vice President, Global Field Operations with Emptoris, Inc.

The State of New Jersey is the 11th largest state by population, and the 3rd highest per capita income in the United States. The State of New Jersey Department of the Treasury is responsible for managing all aspects of The State’s \$33.5 Billion budget including: tax & revenue collection, budget management, investment management & public finance, property purchasing, property construction, & contract management.

The department plans to use Emptoris Spend Analysis as a mechanism to identify savings opportunities across their procurement processes in order to better control and manage costs. The Emptoris Spend Analysis solution allows companies and organizations to perform a deep analysis of spending to identify savings opportunities to drive cost savings and improve the amount of spend under management. Emptoris Spend Analysis empowers companies to optimize their savings.

Emptoris’ spend and contract management solutions are consistently recognized as the premier solutions in the market by independent reviews and analysis. The “**Market Overview 2008: Automated Spend Analysis**” report published by a leading independent research firm positioned Emptoris as one of the top spend analysis software providers.

About Emptoris

Emptoris is a world leader in innovative supply and contract management software solutions that empower enterprises to realize best value and accelerate profitable growth. Emptoris solutions are used by successful Global 2000 companies in every industry. Customers include American Express, Boeing, ConocoPhillips, GlaxoSmithKline, Kraft, Motorola, Owens Corning, Syngenta, and Vodafone.

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